

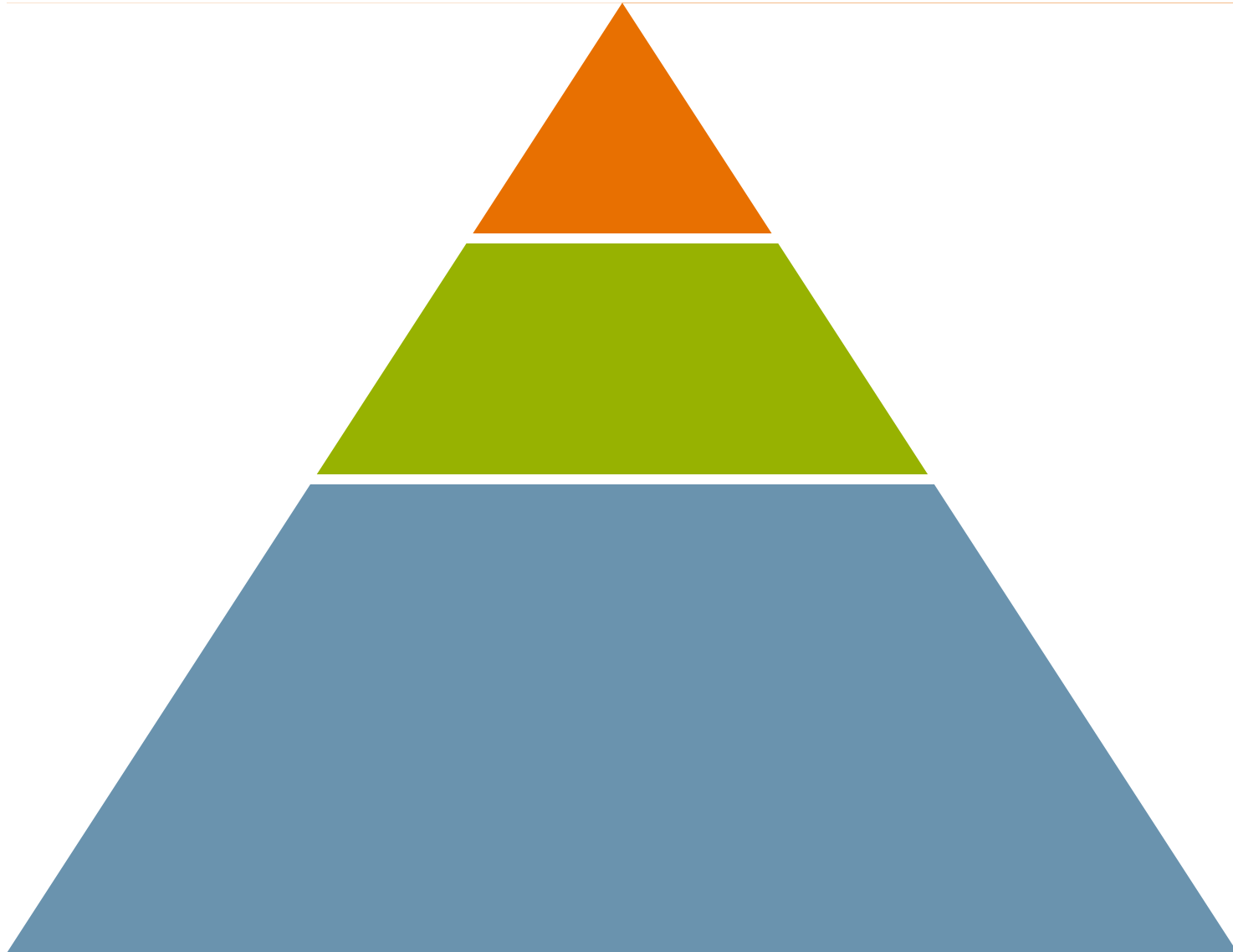


SUN VISION, STRATEGY AND VALUE ADD

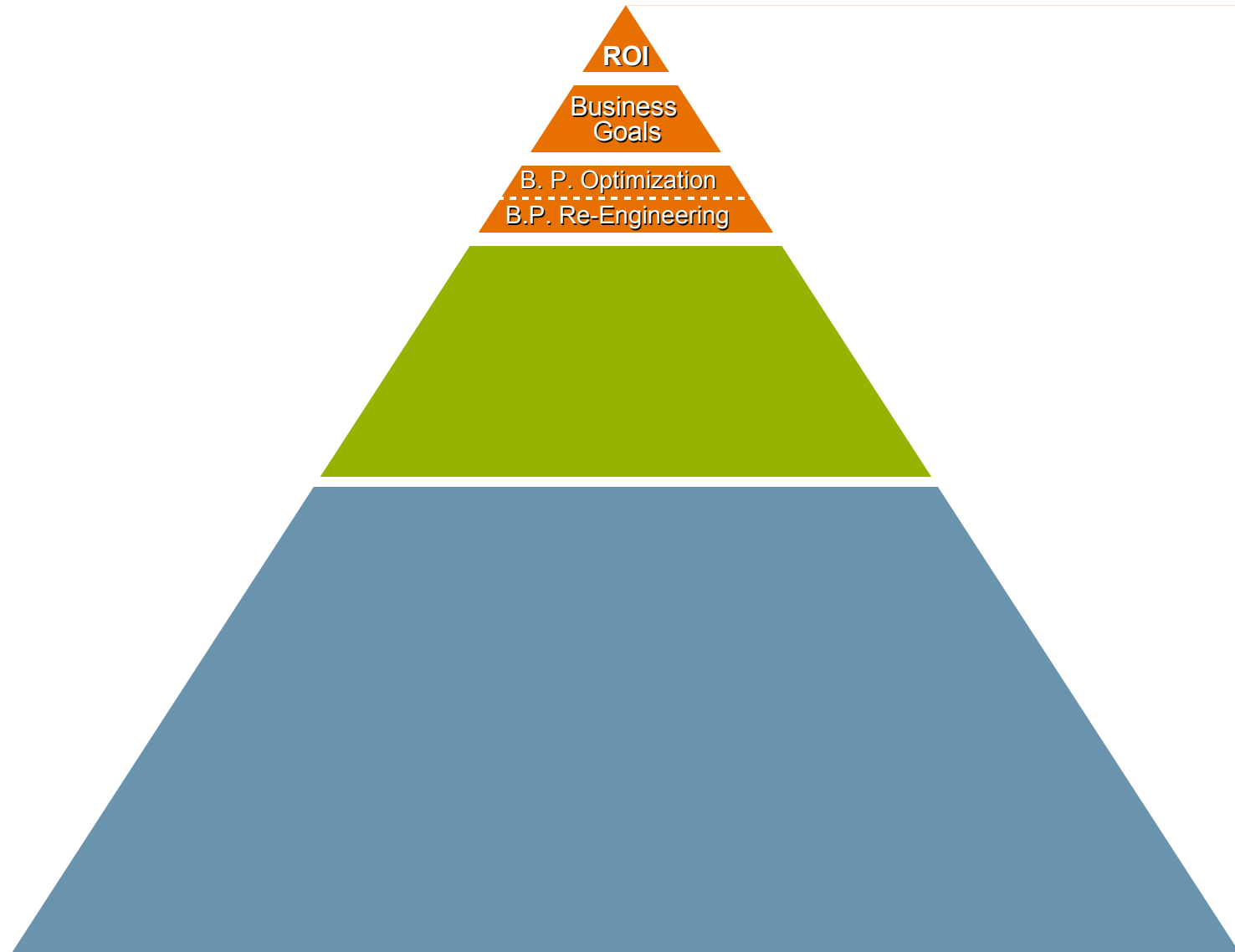
Gilles Gravier
Chief Technology Strategist for Security
Strategic Insight Office
Sun Microsystems



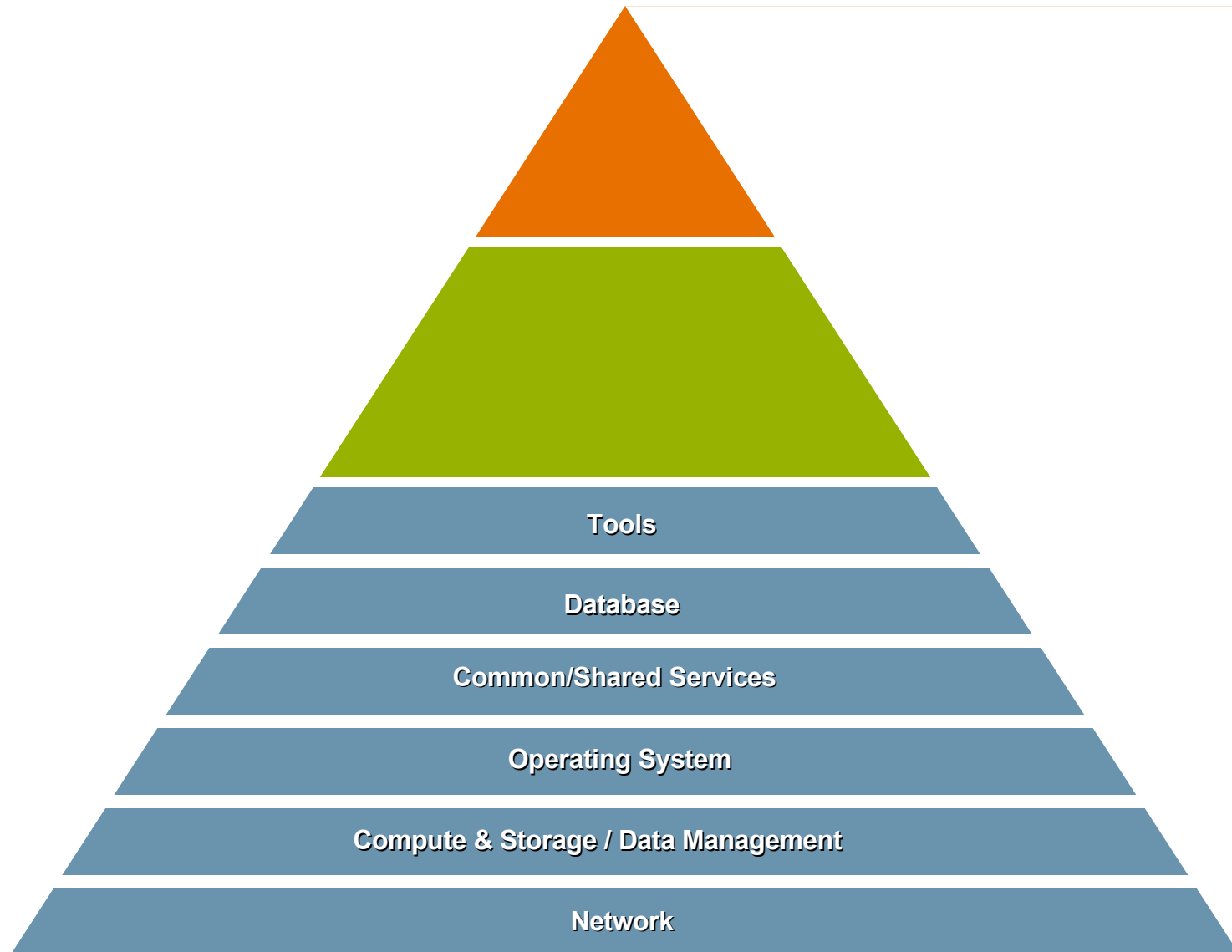
An Old Model



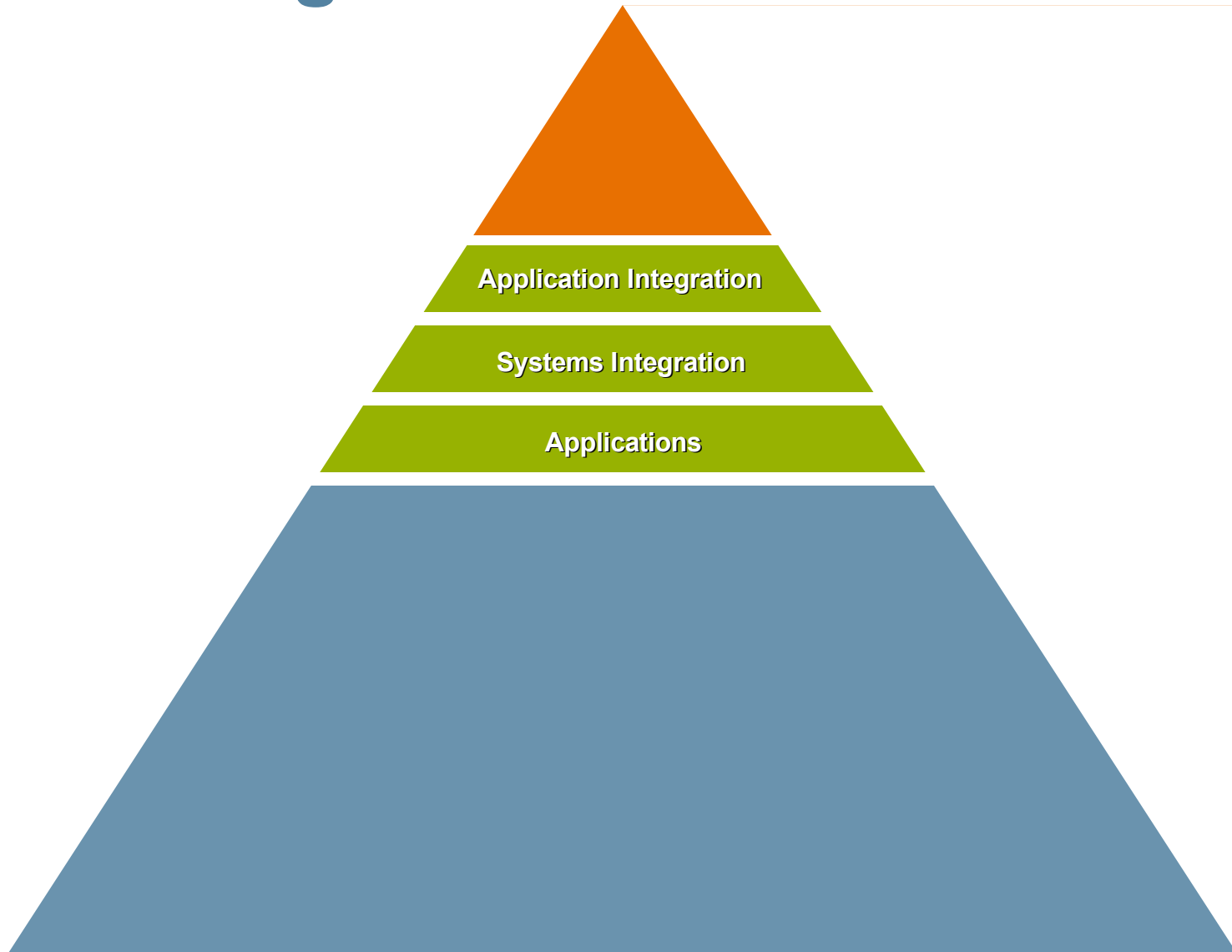
The Customer



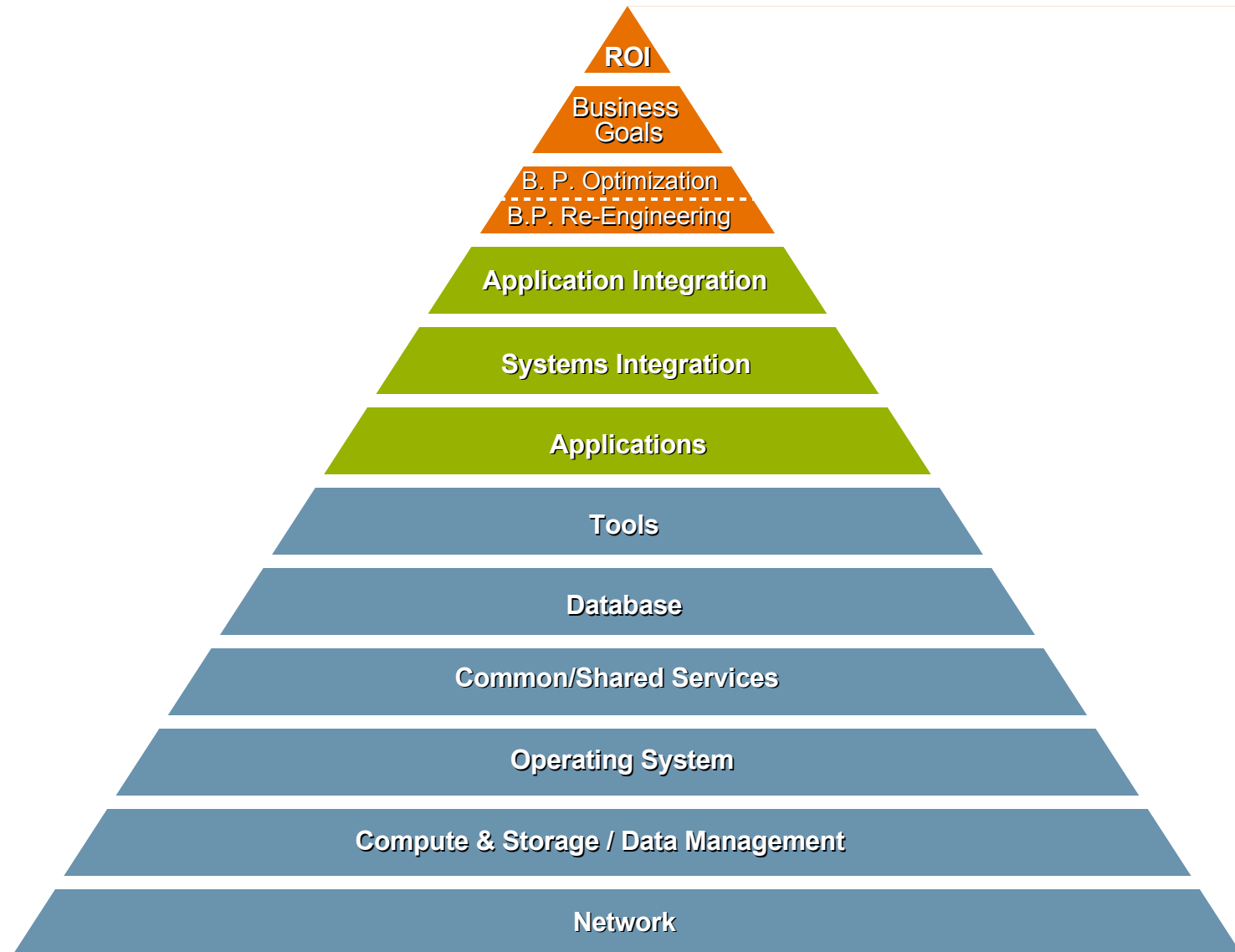
Sun



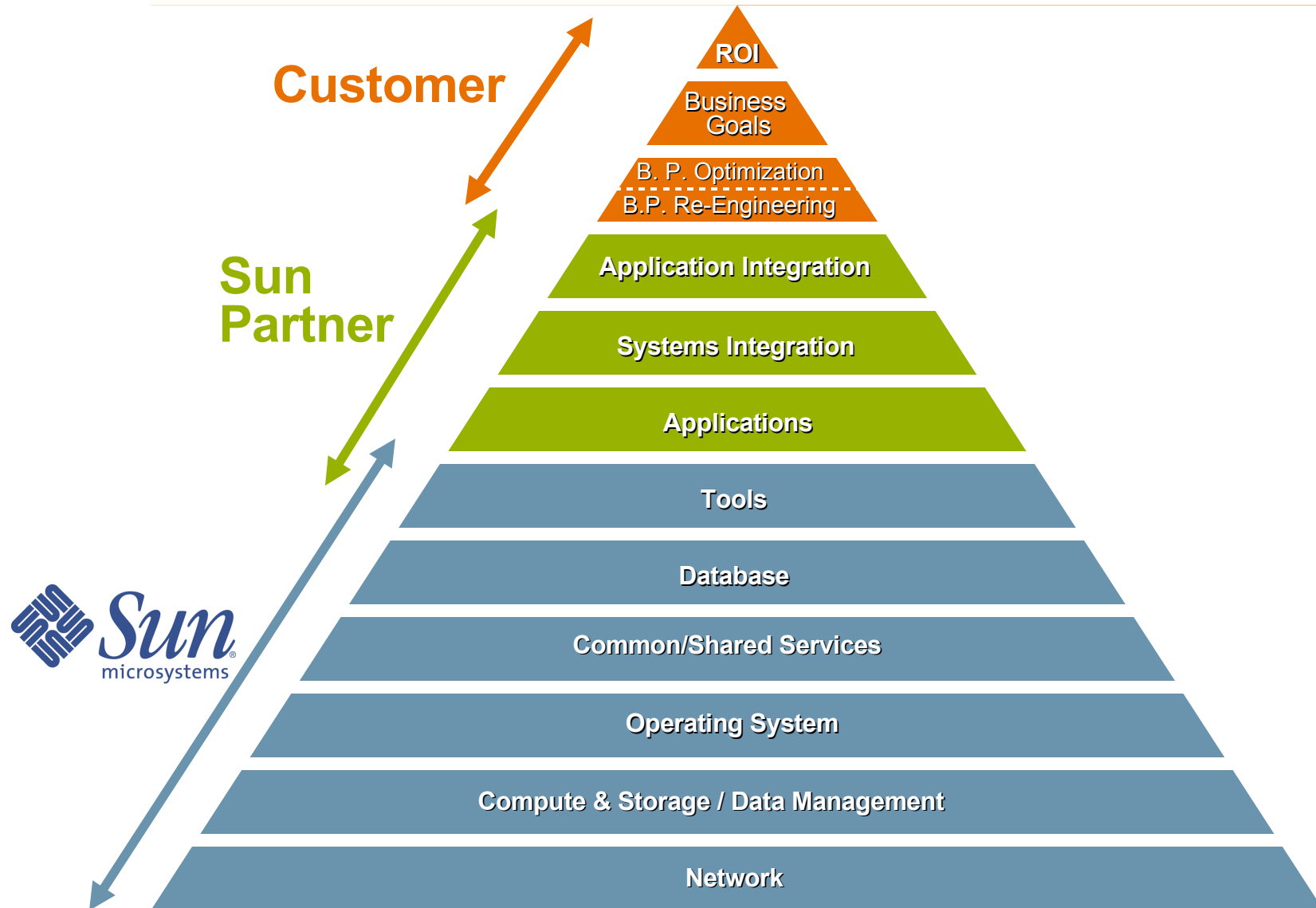
The Missing Link



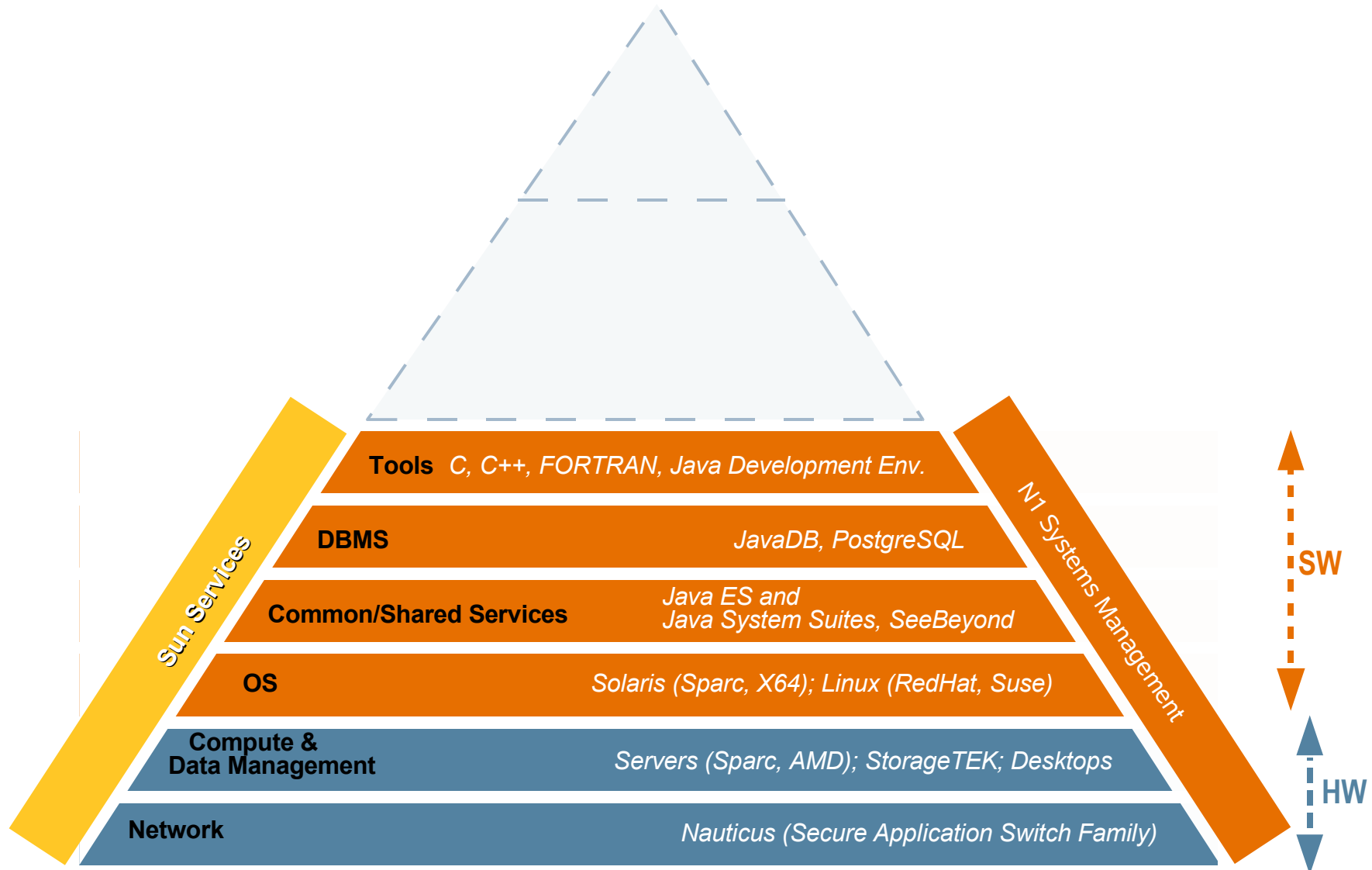
Sun+Partners = Greater Business Value



Sun+Partners = Greater Business Value



Sun, the «Infrastructure Outfitter»



SUN VISION, STRATEGY AND VALUE ADD

Gilles Gravier

E-mail : Gilles.Gravier@Sun.com

